



## Jane Lawson

Coach/Facilitator



Jane Lawson is a seasoned veteran in the field of Leadership and Executive Coaching. She has extensive credentials and experience in the field of behavioral sciences, communication and competencies for leadership success.

For over fifteen years, Jane has been partnering with business leaders in Fortune 50+ companies as a coach and strategic business advisor. Her coaching and consulting experience ranges across all business sectors and functions. She has guided clients through two or more step level leadership transitions, organizational acquisitions, restructuring and downsizing initiatives, all within a context of personal and professional development.

Jane's career as a business and leadership development coach is a natural evolution of 25 years' experience in sales, operations, marketing and management. In her first career as CEO and owner of a \$5M Corporate Travel Management company, she intimately experienced the multitude of challenges in the lives of people in leadership positions. During this time, her personal accomplishments included negotiating and implementing buy-out/merger of several smaller agencies for 35% increase in profits, developing two international wholesale operations for specialty markets, being founder and first President of Houston Executive Women In Travel, and acknowledged in the top ten list of Travel Agencies for three years by the Houston Business Journal.

Jane is a graduate of Coach University, the premier training and development organization in the coaching profession, is a Master Certified Coach (MCC) from the International Coach Federation and completed her Master of Arts in Applied Behavioral Science through The Leadership Institute of Seattle, within the track designed for Coaching and Consulting in Organizations. Her undergraduate work was in psychology and business at Memphis State University and the University of Houston.

Additionally, Jane has certifications and delivery expertise in several diagnostic and assessment instruments including Target Training International's Suite of assessments and the Hogan Leadership Suite.

### Coaching

- Leadership
- Communication
- Strategy

### Consulting

- Organizational Acquisitions
- Organizational Development